

Media Release

Media Contact

Investor Contact

Stephen Austin
Instinet Group Incorporated
+1.212.231.5331
stephen.austin@instinet.com

Lisa Kampf
Instinet Group Incorporated
+1.212.231.5022
lisa.kampf@instinet.com

Instinet Establishes Independent Research Partnership -- Unconflicted Research to be offered Exclusively by Instinet --

New York – July 20, 2004 – Instinet, LLC, the Unconflicted Institutional Broker, today announced the creation of Instinet Research Partners, a network of independent research firms that use primary research techniques to provide institutional investors with objective analysis and insight on various companies and sectors. Unlike traditional bundled research offerings, the independent research provided via this partnership will be offered exclusively by Instinet, an electronic agency brokerage free of the conflicts of interest which may exist at full service financial firms.

“We can provide our clients with the best of both worlds: quality agency execution combined with unbiased independent research,” said Mike Plunkett, President, North America, Instinet, LLC. “Buy-side firms now see more value in unbiased independent analysis without the traditional Wall Street conflicts of interest such as investment banking and proprietary trading. As a trusted advisor, we can direct our institutional clients to research partners who have a proven track record of delivering high-quality analysis to institutions.”

Instinet, the Unconflicted Institutional Broker, has initially partnered with four independent research firms, each specializing in a sector important to institutional investors. Partners include Cross Industrial Research for the Automotive & Industrial sector, Datamonitor for the Pharmaceutical & Biotechnology sector, Ross Smith Energy Group covering the Oil and Gas sector and Retail Intelligence Group in Retailing & Restaurants.

Instinet will exclusively market and distribute the partners’ research through its global sales and agency trading platform. As part of this relationship, the research partners will receive a range of payment options, comprehensive account coverage, compliance and editorial supervision, and other support services.

About Cross Industrial Research

Cross Industrial Research focuses on the automotive supply chain from specialized components producers to global manufacturers, and on industrial sectors like materials, construction and components. Cross uses primary research methods to draw on automotive and industrial industry sources—including engineers, quality managers, suppliers, designers and other industry specialists—and identify opportunities that challenge the Wall Street consensus. Cross is affiliated with Ducker Worldwide, which has provided automotive and industrial research for over 40 years.

About Datamonitor

Datamonitor offers comprehensive independent research in pharmaceuticals and biotechnology. The service delivers investment ideas, undertakes custom work that draws on industry experts, and gives clients a very large reference library of research reports spanning all major therapeutic areas. This resource includes over 1,000 research products, from in-depth reports on emerging company and industry trends to global surveys with industry stakeholders. Datamonitor also offers a conference call service that allows clients to interact with industry opinion leaders.

About Ross Smith Energy Group

Ross Smith Energy Group (RSEG) combines skills in reservoir engineering, economics and financial analysis to evaluate oil and gas exploration and production companies. RSEG also draws on an external network of engineers, geologists, geophysicists and other specialists. For corporate and asset evaluations, RSEG consistently applies a rigorous analytical methodology to challenge a company's stated production forecasts, review growth prospects, evaluate reserve estimates and assess financial operating assumptions.

About Retail Intelligence Group

Retail Intelligence Group (RIG) provides unbiased research in retailing and restaurants through market research and statistical analysis. RIG's field work focuses on targeted surveying of retail and restaurant chains at the store and unit level to measure factors that drive performance. It is backed by store visits, mystery-shopper programs and analytical focus. RIG covers strategic and tactical issues at the merchant, store and consumer levels, and will perform extensive custom work to allow clients to test their own hypotheses.

About Instinet, the Unconflicted Institutional Broker

Instinet, the Unconflicted Institutional Broker, gives its customers the opportunity to use its sales-trading expertise and advanced technology tools to interact with global securities markets, improve trading and investment performance and lower overall trading costs. Through Instinet's electronic platforms, customers can access other U.S. trading venues, including NASDAQ and the NYSE, and almost 30 securities markets throughout the world. Instinet acts solely as an agent for its customers, including institutional investors, such as mutual funds, pension funds, insurance companies and hedge funds. Instinet, LLC is a subsidiary of Instinet Group Incorporated (NASDAQ: INGP) which is part of the Reuters family of companies.

©2004 Instinet, LLC. All rights reserved. INSTINET is a registered service mark in the United States and in other countries throughout the world. Instinet, LLC, member NASD/SIPC, branded as Instinet, The Unconflicted Institutional Broker, is a subsidiary of Instinet Group Incorporated which is part of the Reuters family of companies.

This document is for informational purposes only and does not constitute an offer, solicitation or recommendation with respect to the purchase or sale of any security. While Instinet believes the information contained herein is reliable, we do not guarantee its accuracy, and it may be incomplete or condensed. Instinet undertakes no obligation to update publicly any of the information contained herein, in light of new information or future events.